

## **Steven R. Kluemper**

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### **BACKGROUND AND EDUCATION**

Steve grew up on a grain and livestock farm in Southwest Indiana, earned a bachelor of science degree from Purdue University in Agricultural Economics and ten years later earned a Food and Agribusiness Masters in Business Administration degree from Purdue. Steve has a passion for bringing his agricultural background and education to others involved with the future of agriculture as a way to pay it forward for everything agriculture has given him and his family.

### **CAREER**

Prior to founding AgriStrategies LLC in 2019, Steve lived in Indiana, Colorado, Missouri, Georgia, Kentucky, Wisconsin and Michigan during his 28 year professional career as an agribusiness banker with business development, portfolio management, underwriting, credit approval, policy/procedure administration and personnel management and development responsibilities.

He has coached agribusiness management teams including producers, processors and suppliers from startups to large corporations across the U.S. He focuses on improving the health of the business, not just fixing the symptoms. He's worked in various agricultural industries understanding the ins and outs of all aspects of the supply chain.

He has arranged funding for agribusinesses from capital providers in the form of unsecured cash flow lending, receivable and inventory financing, equipment and facility leasing and loans, real estate lending, and second lien financing as a single lender and as part of multi-bank syndications.

### **KNOWLEDGE AND EXPERIENCE**

Steve is experienced in and has a passion for coaching and assisting his agribusiness management teams regarding what he and they can do to maximize the value of their business and make themselves most attractive to capital providers. This is done after assessing the businesses' situation and setting realistic goals. He has worked with dairy, poultry, swine, cattle, row crops, vegetable, permanent planting, greenhouse, grain, feed, farm supply, processing and other livestock and crop businesses of all sizes. He is also experienced in and passionate about finding capital partners that have the risk appetite to achieve the agribusiness management team's goals and objectives by utilizing his vast network of industry professionals.