

AgriStrategies LLC

Senses. Strengths. Success. Assisting Agriculture's Vision

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822 Northgate Drive, East Lansing, MI 48823 Steve.Kluemper@AgriStrategiesLLC.com 517-580-9070 www.AgriStrategiesLLC.com How Can AgriStrategies LLC Help Your Business Assess What Happened In The Past & Plan For The Future?

- Update balance sheet, income and expenses.
- Prepare scenarios for future income and expenses.
 - Production levels and prices, income improvement opportunities, government support, other income
 - $\circ~$ Input levels and prices, cost reduction opportunities, unanticipated costs, other fixed costs
- Calculate monthly cash flows and funding needs.
 - o Receivables, inventory, investments, capital spending
 - Payables, debt payments, owner withdrawals
- Identify funding sources.
 - Sales of unprofitable assets, SBA, USDA, Lenders, Vendors, Investors
- Project balance sheet results for various scenarios.
 - Working capital, assets, debt, equity
- Prepare updated business plan to obtain stakeholder feedback and approvals.
 - $\circ~$ Owners, investors, managers, coaches, employees, lenders, regulators, customers, suppliers, and community members

How Can AgriStrategies LLC Help?

Helping Agricultural Producers, Processors and Suppliers

with Improving their Cash Flow and Profitability Managing their Business and Finances Facilitating Stakeholder Discussions Gaining Independent Perspectives Analyzing Important Decisions Communicating their Vision